

32nd Annual Tri-State Agricultural Lender's Seminar

Wednesday, October 24th, 2018 Best Western Plus, Dubuque, IA

- 9:00 am Registration and Refreshments** *(note earlier start time)*
- 9:30 am Dairy Marketing and Risk Management Update**
Dr. Robert Cropp, Dairy Marketing Specialist, UW Professor Emeritus
- 10:15 am The Farm Bill and Implications for Lenders**
*Dr. Joe Outlaw, Professor and Extension Economist,
Co-Director, Ag and Food Policy, Texas A&M University*
- 11:00 am Break**
- 11:10 am Understanding Farm Stress and How to Help**
Dr. John Shutske, Extension Farm Safety Specialist, UW-Extension
- 11:50 pm Lunch**
- 12:50 pm Ag Decision Maker—A Useful Tool**
Ann Johanns, Extension Program Specialist, ISU Extension and Outreach
- 1:25 pm Break**
- 1:30 pm Land, Grain & Livestock—Marketing and Risk Management**
Dr. Chad Hart, Grain Marketing Specialist, ISU Extension and Outreach

The program will adjourn around 2:30 pm. *The Tri-State Ag Lender's Seminar is sponsored by: Iowa State University Extension and Outreach; University of Illinois Extension; University of Wisconsin-Extension and the UW-Platteville College of Agriculture. The cost of the program is \$100. Please register with Dubuque County Extension at 563-583-6496 or email klatt@iastate.edu or tranel@iastate.edu for registration information. To get to the Best Western Plus Hotel at 3100 Dodge Street, simply follow Highway 20 into Dubuque (which is Dodge Street). The hotel is between Theisen's and Cedar Cross Road.*

IOWA STATE UNIVERSITY

Extension and Outreach

Dubuque County Extension

14858 West Ridge Lane, Suite 2

Dubuque, Iowa 52003

Phone 563-583-6496

FAX 563-583-4844

www.extension.iastate.edu/dubuque/

To: Agricultural Lenders in SW Wisconsin, NE Iowa and NW Illinois

Re: Tri-State Agricultural Lender's Seminar

Dear Agricultural Lender:

The 32nd Annual Tri-State Ag Lender's Seminar will be held on Wednesday, October 24th at the Best Western Plus Hotel in Dubuque, Iowa (3100 Dodge Street). This seminar is sponsored by Iowa State University Extension and Outreach; University of Illinois Extension; University of Wisconsin-Extension; and the UW-Platteville School of Agriculture.

Please forward this to other agriculture lender's in your bank or vicinity that may not have received a copy. ***Note the earlier start time compared to previous years.***

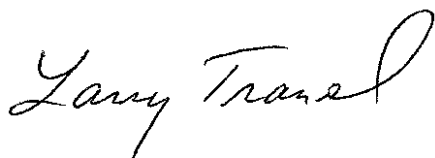
The agenda this year again focuses the marketing outlooks of dairy, livestock and grains along with the issues of the farm bill, farm stress and the Ag Decision Maker Tool. The seminar should once again provide fruitful discussion to issues of concern to agricultural lenders.

The cost of the program is \$100 per person, which includes handouts, refreshments and lunch. To register, please mail the enclosed registration with payment by October 14th. Thank you.

To get to the Best Western Plus Hotel follow US 20 into Dubuque. The hotel is at 3100 Dodge Street (which is Highway 20) between Plaza 20 Shopping Center and Cedar Cross Road.

I look forward to seeing you there.

Sincerely,



Dr. Larry F. Tranel

Dairy Field Specialist, NE/SE Iowa

Iowa State University Extension

14858 West Ridge Lane

Dubuque, Iowa 52003

email: tranel@iastate.edu

Iowa State University Extension and Outreach programs are available to all without regard to race, color, age, religion, national origin, sexual orientation, gender identity, genetic information, sex, marital status, disability, or status as a U.S. veteran. Inquiries can be directed to the Director of Equal Opportunity and Compliance, 3280 Beardshear Hall, (515) 294-7612.

Tri-State Agricultural Lender's Seminar

Wednesday, October 24th, 2018

9:30 am – 2:30 pm

Best Western Plus Hotel, Dubuque, IA

To register, mail the registration slip with check payable to Dubuque County Extension to:

Larry Tranel, ISU Extension Dairy Specialist
Dubuque County Extension
14858 West Ridge Lane
Dubuque, IA 52003

Cost is \$100 per person. We look forward to seeing you on October 24th.

REGISTRATION FORM

Name of Institution: _____

Address of Institution: _____

Names of Persons Attending: (if convenient, please add email for future notification)

1. _____ **email:** _____

2. _____ **email:** _____

3. _____ **email:** _____

4. _____ **email:** _____

5. _____ **email:** _____

6. _____ **email:** _____

7. _____ **email:** _____

8. _____ **email:** _____