

# ISDA NEWS

## President's Report

*Our Focus is Growing Iowa's Dairy Industry*



**Robert Horst**  
ISDA Board President

What a difference a year makes! Last year we were recovering from HPAI with decent milk prices but production was lower in some regions of the country. This year the milk and crop prices are softer with some disruptions from tariff policies. On the positive side, prices are quite strong for our dairy x beef cross calves and milk production has grown slightly in Iowa ranking us 10th in the nation. On top of that, milk quality and component percentages have never been better. This is a testament to the resilience and management expertise of our Iowa dairy farmers. This also tells us we're better at breeding cows for feed

efficiency and health traits and we're growing feedstuffs that optimize these improvements. In reasons previously stated, Iowa continues to draw attention from producers and processors interested in locating here.

In policy news, Mariah and I met with Representative Feenstra and WIDA members at Dykstra Dairy in western Iowa this summer. The main topics discussed were trade and immigration. Rep. Feenstra shared his insights regarding current talks in D.C. on these topics and took our messages and concerns back to other Representatives, Senators, and the President soon after. In October, I traveled to Washington D.C., as part of a diverse group of businesses to discuss immigration policy reform with Senators, Representatives, and staff. Arranged and invited by the American Business and

*continued on page 2 →*

## IOWA STATE DAIRY ASSOCIATION ANNUAL MEETING

**December 12, 2025**

**Gateway Hotel &  
Conference Center  
Garden Room**

2100 Green Hills Dr • Ames, IA 50010

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## Iowa State Dairy Association

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## President's Report (cont.)

**“Our Choose Iowa Dairy Grant program has been renewed for another year and has been a boost for dairies of all sizes with labor-saving improvements, technology, and equipment upgrades. Although funding has been reduced from \$750,000 to \$500,000, it's still a win for Iowa dairies.”**

Immigration Coalition, our group included representatives from major dairy states, the health care industry, construction and hospitality industries, fruit and vegetable growers, and horse racing. Our thoughts were very closely aligned on how to strengthen the current workforce and provide a sensible pathway for future labor needs. American Farm Bureau Federation president, Zippy Duvall, was the main speaker on behalf of agriculture.

Mariah and I attended several Iowa AgSTATE (Agriculture Strategic Thinkers Acting Together Effectively) meetings this year. This organization includes representatives from all the major commodity groups, Iowa State University (ISU), and Iowa Farm Bureau. The main topics discussed were the farm bill (or lack thereof) and concerns about crop insurance policies. ISU economist Chad Hart gave a review on the implications of tariffs.

Our Choose Iowa Dairy Grant program has been renewed for another year and has been a boost for dairies of all sizes with labor-saving improvements, technology,

and equipment upgrades. Although funding has been reduced from \$750,000 to \$500,000, it's still a win for Iowa dairies.

Ending the AgSTATE meeting were two members of the Polk County Board of Supervisors: Jill Altringer (our ISDA lobbyist) and Board President Matt McCoy presented evidence and positive results from investments on water quality improvement by working with farmers and educating residents. This has led to better cooperation and understanding from Des Moines area residents. In closing, a quote from Matt McCoy, Polk Co. Board Chair: “For many years Polk County has prioritized water quality as a key focus area. Our rivers and streams are invaluable assets to this region deserving of protection and care. Through partnerships with federal, state, and local governments these initiatives enacted over the last two years are becoming models for other counties and regions across Iowa.”

*Robert Horst*  
ISDA President

# Executive Director's Report

## Building Dairy Connections Around the World



As Iowa's milk production continues to grow, finding new opportunities and markets abroad is more important than ever. This September, I had the privilege of representing Iowa's dairy industry on a trade mission to India, led by Governor Kim Reynolds. The group included Iowa Secretary of Agriculture Mike Naig, Economic Development Authority Director Debi Durham and leaders from across Iowa's agriculture organizations and universities, all working together to strengthen Iowa's agricultural, educational and economic ties with India.

Iowa dairy's involvement in this trade mission was valuable. India is the world's largest producer and consumer of milk, responsible for nearly a quarter of all milk produced globally. Dairy plays a huge role in its economy, supporting more than 80 million rural households. The country's mix of small family farms,

cooperatives and private processors makes for a dynamic and diverse dairy sector.

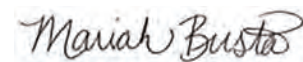
While India's dairy market is mostly self-sufficient, it's also changing quickly. Urbanization, rising incomes and growing demand for value-added products are creating new opportunities. At the same time, India's dairy industry faces its own challenges, from feed costs and animal health to sustainability and cold chain infrastructure. These challenges present opportunities for U.S. dairy.

For Iowa, the trade mission provided a valuable opportunity to represent the state's dairy and agriculture sectors abroad, highlight the quality and innovation of U.S. dairy production and explore long-term partnerships. Although India maintains high tariffs and regulatory barriers to dairy imports, demand for specialty cheeses and dairy ingredients is growing. Iowa's dairy producers are well positioned to help meet this demand.

One of the highlights of the trip was visiting Mr. Milk India, a modern

dairy farm that looks a bit different from most of India's traditional dairy farms. The farm is home to about 600 cows, with around 150 Gir and Sahiwal cows, which are both native breeds, being milked daily. Mr. Milk not only produces milk, but also processes and delivers its own products, offering A2 milk, ghee and paneer straight to local customers through an online app and home delivery service. While their production system differs from what we're used to in Iowa, it was clear we share many of the same core values of animal care, family involvement and a commitment to providing high-quality dairy products to consumers.

It was an honor to share Iowa's story, connect with Indian industry leaders and help strengthen our global partnerships. Representing Iowa's dairy industry on this mission helped reinforce the state's commitment to global partnership, innovation, and shared prosperity.



*Mariah Busta, Executive Director  
Iowa State Dairy Association*



# Enrollment Open for Online Mentorship Program

Nearly a year ago, the Coalition to Support Iowa's Farmers launched the Building Your Livestock Legacy program, a unique initiative designed to connect aspiring livestock farmers with essential financial resources and experienced farmers looking to pass their operations on to the next generation.

One of the biggest challenges for beginning farmers is access to capital, which can make starting or transitioning into farm ownership incredibly difficult. While there are many helpful tools available, including low-interest loans, tax credit programs, and cost-share opportunities, navigating these resources can be overwhelming, and many don't know where to begin.

**That's where *Building Your Livestock Legacy* comes in.**

This self-guided online mentorship program, hosted on Google Classroom, features a series of video



lessons led by industry experts. Topics include financing, marketing, and the loan application process, all designed to help participants build a strong foundation for a successful livestock farming career. The course is entirely self-paced, allowing participants to complete it in a week or spread it out over several months. Jacob Yexley of Jesup, Iowa, a recent participant in the program, shared how it helped him take the first steps toward his farming goals:

"It can be intimidating, but once you get into it, it's not bad. It's all such



valuable information. It helped me gain the knowledge to get my foot in the door and know where to start."

Upon completion, participants will be equipped with knowledge and materials they can present to lenders, established farmers, prospective landlords, and others as evidence of their commitment and readiness to enter the livestock industry.

Getting started is easy. Visit [www.supportfarmers.com/building-your-livestock-legacy](http://www.supportfarmers.com/building-your-livestock-legacy) or call 800-932-2436 to enroll.

# Santa on the Farm

**Friday, Dec. 12 | 5-7 pm**

**Iowa's Dairy Center**  
1527 Highway 150, Calmar

**Join us for**

- milk and cookies
- goodie bags
- a drive-thru visit with Santa!



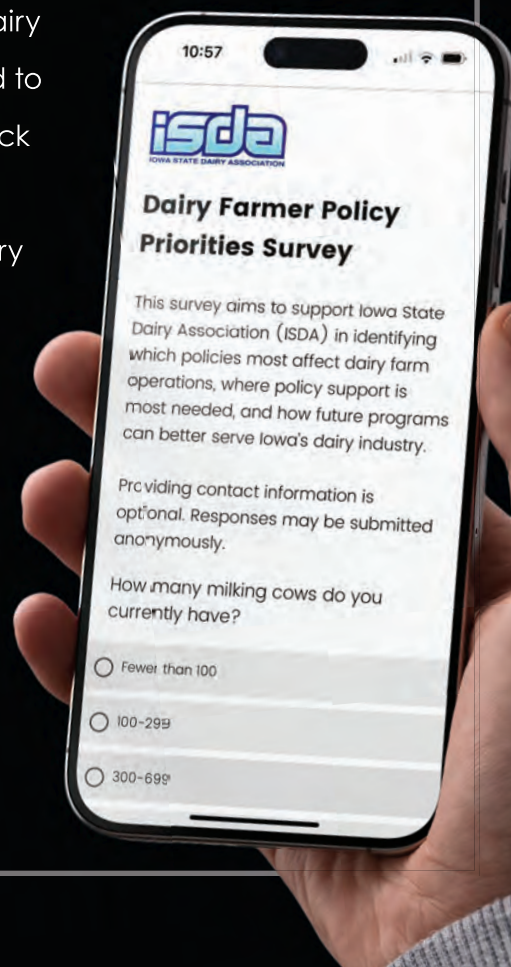
*Make Your Voice Heard*

# Help Shape the Future of Iowa's Dairy Policy

The Iowa State Dairy Association (ISDA) is seeking input from dairy farmers across the state through a short policy survey designed to identify the key issues impacting daily operations. Your feedback will help ISDA better understand where policy support is most needed and guide future programs that strengthen Iowa's dairy industry. Make your voice heard and help shape policies that work for Iowa's dairy farmers. **Participation is quick and easy, and responses can be submitted anonymously.**



*Scan the QR Code using your smartphone camera to complete the survey, or visit [bit.ly/4ovXqAW](https://bit.ly/4ovXqAW)*



# Estate and Succession Planning for the Farm – Dairy-Focused Workshop Coming to Edgewood

*Register Now for Workshop on December 2nd at Woods Edge Golf Course*

Iowa State University Extension and Outreach in Delaware and Clayton Counties will host a Dairy-Focused Estate and Succession Planning for the Farm Workshop on Tuesday, December 2, 2025, from 10:30 a.m. to 2:30 p.m. at Woods Edge Golf Course, 504 W. Union St., Edgewood, Iowa.

This workshop is designed to help farm operators and families begin or advance their farm estate and succession planning goals. It will also highlight the new ISU Estate and Succession Planning Portal, developed by the ISU Center for Agricultural Law and Taxation and ISU Extension Farm Management Specialists.

Participants will learn about:

- Estate and succession planning considerations
- Setting goals and improving family

## communication

- Building a complete succession plan for the farm
- Navigating the ISU Estate and Succession Planning Portal

Joseph Lensing, ISU Extension Farm Management Specialist, will lead discussions on estate and succession planning fundamentals, including ownership structures, legal and tax considerations, communication strategies, and the steps to begin or update a transition plan. Lensing will also demonstrate how to use the new ISU Estate and Succession Planning Portal to access resources and tools designed to help families plan confidently for the future.

Dairy specialists Jennifer Bentley and Larry Tranel will share information and real-world examples tailored

specifically for dairy producers, focusing on the unique financial, operational, and family dynamics involved in transitioning dairy operations to the next generation. Participants will gain practical insights on facility transfer, herd management, and balancing ownership and labor across family members as part of their long-term transition plans.

Each registrant will receive a workbook and a free lifetime subscription to the ISU Estate and Succession Planning Portal (a \$75 value). The four-hour program also includes a meal.

## Registration Details

Registration is \$50 per person. Pre-registration is encouraged by November 24th to ensure materials and provide portal access the day of the workshop. Register online at: <https://www.extension.iastate.edu/delaware/estate-and-succession-planning-programs>

Please contact Clayton County Extension at 563-245-1451 or Delaware County Extension at 563-927-4201 with any questions.

This program is supported by the ISU Center for Agricultural Law and Taxation and ISU Extension and Outreach Agriculture and Natural Resources, with additional local sponsorship from the Delaware County Dairy Promoters and the Clayton County Dairy Promotion Board.



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# FarmFirst Dairy Cooperative Strengthens Industry

Iowa's dairy industry is built on hard work, resilience, and a commitment to quality. FarmFirst Dairy Cooperative is proud to stand alongside the farmers who make it all possible.

As a member-driven organization, FarmFirst focuses on what matters most: supporting dairy producers with a boots on the ground team that provides and supports essential member services.

FarmFirst ensures that Iowa dairy farmers have a voice in shaping the future of the industry. The cooperative also champions sustainability and innovation, helping members adapt to changing markets while maintaining the highest standards of animal care and environmental stewardship.

With a legacy rooted in trust and collaboration, FarmFirst Dairy



## District 9 Meetings

**December 2nd • 12 PM**  
Pizza Ranch  
1815 6th Street, Brookings, SD

**December 2nd • 7 PM**  
Pizza Ranch  
108 W Main Street, Pipestone, MN

**Why should you attend district meetings?**

- Stay Informed
- Make Your Voice Count
- Connect with fellow members
- Meet your leaders
- Strengthen our Collective Voice

**MARK YOUR CALENDAR!**  
**ANNUAL CONFERENCE**  
in Onalaska, WI, February 13-14  
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4001 Nakoosa Trail, Suite 100 • Madison, WI 53714-1381 | info@FarmFirstCoop.com



Cooperative continues to strengthen the dairy community across Iowa and 6 other states.

Whether it's through educational programs, legislative representation,

or day-to-day support, FarmFirst is committed to helping farmers thrive and grow.

To learn more, visit our website at [FarmFirstDairyCooperative.com](http://FarmFirstDairyCooperative.com).

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Behind every thriving dairy operation is a powerful partner — U.S. soybeans. As a high-quality protein in animal feed, soy is helping Midwest dairy farmers raise healthier herds and improve productivity. A single dairy cow can consume 25 bushels of soybeans in a year.

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# Keys to Animal Welfare and Productivity

## *Ritchie Shares Insights on Cow Comfort Best Practices*

Consumers are increasingly interested in how their food is produced. They want to know who produces it, how animals are cared for and the impact on the environment. In a survey of 1,000 American consumers, 70% of respondents reported paying attention to labels that indicate how the animals were raised and 78% believed there should be an objective third party to ensure farm animal welfare.

A 2020 dairy consumer survey revealed that almost half of the respondents would purchase more products from companies that make animal welfare a core part of their business philosophy, and about three-quarters would pay a premium for these products.

Dairy farmers have been proactive in this area, with more than 99% of


the U.S. milk supply coming from farms that participate in the National Dairy Farmers Assuring Responsible Management (FARM) Program. One of FARM's highest priorities is animal care. Ensuring comfort has become a top priority at many dairy farms, and beef producers are following suit.

Cow comfort isn't just a consumer preference, either. Comfort is important to the overall health and well-being of cows, and that affects reproductive efficiency as well as milk production and beef gain.

**Effects on Dairy Productivity** — One study on cow comfort revealed that improved cow comfort can lead to greater milk yield, with increases ranging from 3 to 14 pounds per cow per day.

**Hydration is Key to Cow Comfort** — Hydration plays a big role in keeping cows comfortable and healthy. Water helps them regulate body temperature, improves feed intake and digestive function, and contributes to a stronger immune system. And it's crucial to productivity.

Milking cows drink between 30 to 50 gallons of water per day to produce nutrient-packed milk. For beef cattle, water intake is positively correlated with average daily gain and feed intake.<sup>8</sup> According to University of Nebraska-Lincoln publications, beef cattle need about 1 gallon of water per day for every 100 pounds of body weight, given average production conditions.



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FOR EVERY  
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# Bohning is Rooted In Rural Integrity

When people think of Bohning, they might picture archery adhesives, vanes, or waxes — but our story began right here in Iowa. Our founder, Rollin A. Bohning, was born in Algona and grew up in Clear Lake. Like many Iowans, his earliest lessons came from farm life. He learned that if something

broke, you fixed it. If something didn't exist, you built it. And if your neighbors need help, you show up.

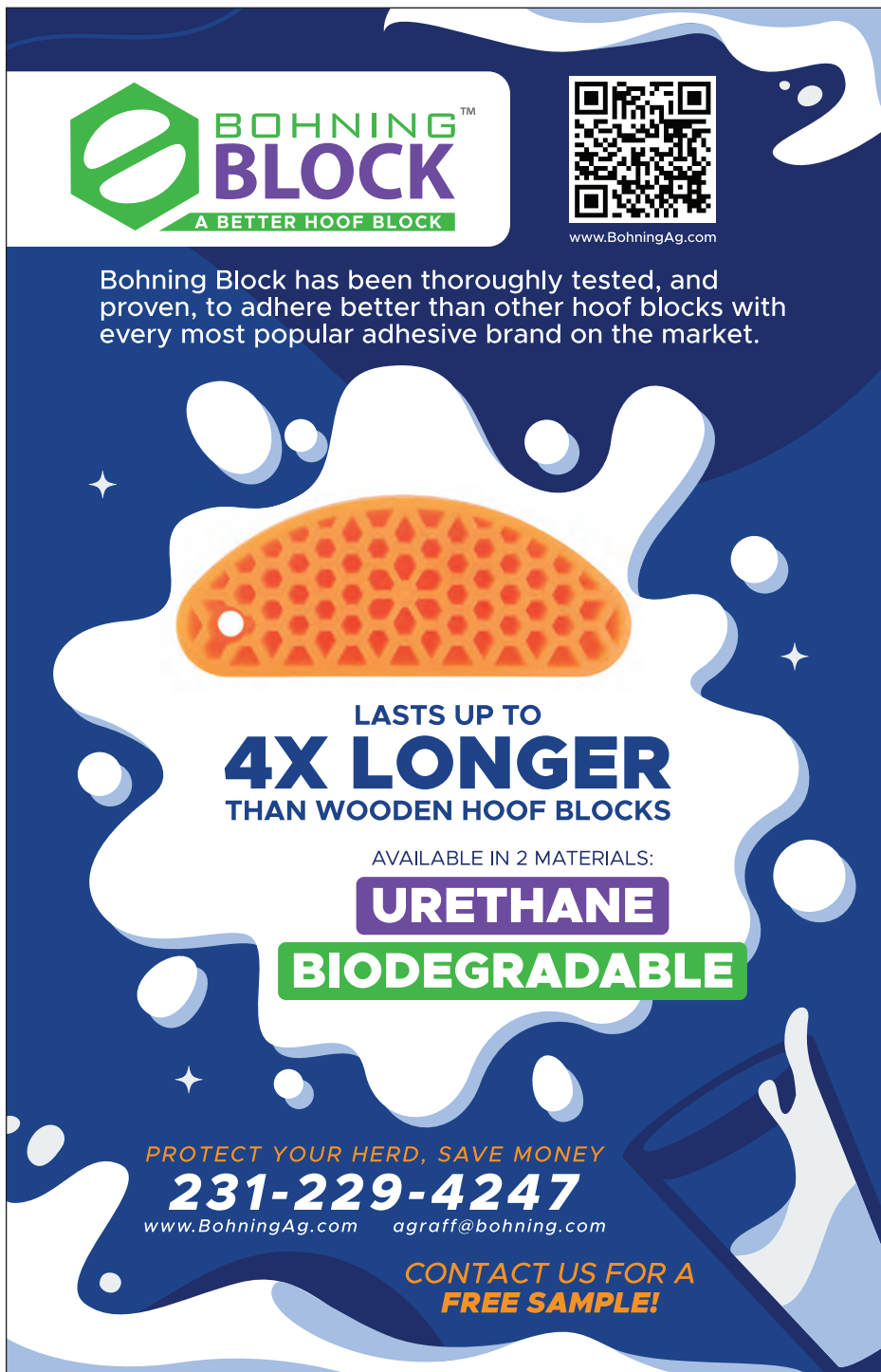
Rollin took that same practical ingenuity as he became a chemical engineer and, eventually, a pioneer in archery innovation. From his first

breakthrough in 1946 — developing Ferr-L-Tite, a bonding adhesive for arrowheads — to later inventions like Fletch-Tite and Tex-Tite, his focus was always the same: solving real problems with lasting quality. Though our headquarters are in Lake City, Michigan, the Bohning way of thinking has never drifted far from its Iowa roots.


That same spirit of rural craftsmanship came full circle in 2020. When COVID supply chain disruptions left dairy families struggling to find dependable hoof blocks, a few of our employees' relatives reached out to ask for help. We listened. Using the same engineering discipline that built our archery reputation, we developed the Bohning Block: a durable, high-quality solution made right here in the Midwest for the people who keep America's dairy farms running. That project wasn't just about filling a gap in the market. It was about honoring the same values Rollin lived by.

Across four generations, Bohning holds true to three core principles. First, we stand behind every product we make. Second, we only produce the highest-quality products for the markets we serve. Third, we treat everyone who asks for our help with fairness and respect.

Bohning Archery and Bohning Ag may make different products today than Rollin did eighty years ago, but our foundation hasn't changed. We still believe that the heart of American innovation beats strongest in rural communities where people take pride in what they make and who they make it for. That's why we say our company isn't just rooted in chemistry or craftsmanship. It's rooted in rural ingenuity.




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# Famous Butter Cow on Display at the Smithsonian

By: Sarah Pratt

The iconic Butter Cow has been a state fair staple for over a century and Midwest Dairy Association has been partnering with fairs across the region to continue to keep the tradition alive. I began sculpting the Butter Cow alongside Norma “Duffy” Lyon at the Iowa State Fair in 1991 and have been honored to carry on her passion for butter and all things dairy since her retirement in 2006.

One of the things I admired about Norma was her confidence and willingness to say “yes” to a challenge. She instilled that in me and over the years I have had some amazing opportunities on this journey in butter sculpting. Some of those opportunities



*Photo Courtesy of the Iowa State Fair*

have allowed me to travel across the United States both to continue traditions in Norma’s footsteps, as well as opportunities to introduce butter art to entirely new audiences.

Most recently I was invited to be part of an exciting new exhibit “State Fairs: Growing American Craft” in Washington D.C. for the Smithsonian American Art Museum’s Renwick

Gallery. The two-story gallery has been transformed with over 240 unique pieces featuring the art and craft traditionally celebrated at fairs, rodeos and pow wows across our country. Having worked with the museum’s curators for two years, this past summer I, along with my daughters and husband, traveled to the Renwick Gallery to sculpt a special butter cow. We named the piece “Curious Regard” hinting at magnetic pull that one feels when they lock eyes with an inquisitive dairy cow and the whimsy of the tradition of visiting the butter cow year after year at the fair. There’s nothing like it! If you find yourself in DC this coming year, don’t miss the exhibit, which will be open now through September 7th, 2026.



Iowa corn farmers are proud to provide quality feed products for Iowa dairy farms.

**Corn grows dairy and more. Corn Grows Iowa.**



# Midwest Dairy Scores with Fall Tailgate Promotions

Midwest Dairy focuses on key moments to promote dairy to consumers, layering multiple approaches to drive sales and build trust in the marketplace. One highlight in 2025 has been the “Back to Sports” season, which focuses on bringing dairy to tailgates across our 10-state region. By working with retail partners to deliver messages on multiple channels, we ensure that dairy’s story is seen and heard wherever people shop.

We know that consumers have a strong interest in the dairy category, with almost 97% of households purchasing cheese, making it a natural fit for game-day favorites. Must-have dairy products for a tailgate include classics like chips and queso dip, cheese for burgers, wings with buttermilk ranch dip, and of course, meat, cheese, and cracker trays. To encourage shoppers to add these products to their game-day grocery lists, Midwest Dairy is partnering with retailers to deliver inspiration through multiple touchpoints. In-store signage and videos, shoppable digital ads, themed promotions, social media campaigns, and recipe content are all designed to help families and fans create the ultimate tailgate spread.

Throughout the fall, Midwest Dairy is teaming up with top grocery partners across our 10-state region, including Hy-Vee, Cub Foods, Fareway, and Price Chopper, to make dairy the star of tailgating displays and weekly specials. Online activations extend that reach even further through platforms like Chicory and Instacart, where digital banners, recipe integrations, and “Add to Cart” ads help shoppers bring dairy home with just one click.

These checkoff efforts emphasize



flexibility and reach, ensuring that dairy remains present both digitally and in stores and is seasonally relevant. Each partnership features strong, consistent creative designed to connect with consumers’ passion for football, food, and community. Dairy-forward messages like “Get in the Game with Dairy,” “Team Up with Dairy,” “Create the Ultimate Game Day Spread,” and “Long Live Fall” remind shoppers that dairy belongs at every gathering, from the tailgate lot to the living-room couch. These themes not only drive purchase intent but also position dairy as fresh, local, and nutritious, qualities that resonate with today’s consumers seeking both flavor and function.

Beyond the eye-catching creative, Midwest Dairy’s retail team helps stores stay ahead of consumer trends by sharing category insights and seasonal data on shopper behavior. This collaboration helps retailers plan displays and digital content that maximize sales while keeping dairy front and center in meal planning conversations.

Our objective is to grow the dairy category and support retail initiatives to increase consumer demand. Midwest Dairy capitalizes on key moments of the year, such as

tailgating, to showcase dairy products in unique and exciting ways to connect with consumers and drive incremental sales.

As fans fire up their grills and gather for game days, Midwest Dairy is ensuring dairy is in every cooler, cart, and conversation. These efforts demonstrate the power of checkoff dollars at work. Driving consideration, awareness, and ultimately conversion to sales during these key time periods is a touchdown for dairy! As a result of these promotions, we aim to see dairy in every in-store and digital cart and in the hands of loyal fans at every tailgate. Highlighting dairy as a fresh, local, and nutritious choice fuels fans and builds long-term demand that supports farm families across the Midwest. As you shop this fall, look for “Team Up with Dairy” signage at your local grocery store, explore tailgate recipes online, and share the excitement with family and friends. Every block of cheese, carton of milk, and tub of sour cream helps support the hardworking dairy farmers across the Midwest.

To learn more about how Midwest Dairy drives trust and sales through programs like these, visit [MidwestDairy.com](https://MidwestDairy.com) and make dairy the MVP of your next tailgate.

# Lasso Grant Writing Support



Midwest Dairy is excited to announce a continued grant program with Lasso. Our program goal is to increase Midwest dairy farmers' awareness and access to public funding opportunities for on-farm projects.

The Lasso team will be your grant-writer in a box. For your farm and project of interest, they will identify, apply for and manage grant opportunities on your behalf.

Reach out to [nicole@joinlasso.com](mailto:nicole@joinlasso.com) or (312)-833-7726 for more information on grants.

Scan the QR code to visit our website!



# June Dairy Month Recap and Fall Highlights

## June Dairy Month Recap

June Dairy Month was filled with exciting events and delicious promotions that celebrated the importance of dairy in our community. Here's a look back at the highlights:

**Cream & Caffeine Coffee Crawl:** Local coffee shops got creative, each offering a special dairy drink of the month. It was a delightful way to showcase the versatility and taste of dairy products in refreshing smoothies and specialty drinks.

**Sioux Center Culver's Frozen Custard Promos:** Culver's joined the celebration by featuring enticing promotions on their famous frozen custard, making it a popular treat for the hot summer days.

**Sioux County Livestock Free Milk Promotion:** Diners enjoyed a complimentary glass of milk with their meals, courtesy of Sioux County Livestock, emphasizing the nutritious benefits of dairy.

**Hull Coop Ice Cream Cones:** The



Hull Coop delighted many with \$1 ice cream cones, making it an affordable and fun way for families to indulge in a classic dairy treat.

**Skyline Dairy Open House:** We were SO excited to host the Open House this past summer at Skyline Dairy near Granville. After having to postpone it for a year, we felt more than ready to welcome and educate community members about dairy. While it was an Iowa weather kind of day, we had close to 2,000 people in attendance.

## Fall 2025 Recap

In mid-September we hosted Dairy Day at the Clay County Fair once again. We had a great time connecting with consumers in a variety of ways.

One new aspect of the day that we added this year was providing samples of cheeses for consumers to try. Thank you to all of our volunteers, partners, and board members that made this day possible!

As we go into partnership drive season, we look back with gratitude on how the year went and what we were able to accomplish.

Lastly, as the director, I have to give a special thanks to the board for all their efforts while I was on maternity leave in JUNE of all times of year :)

We look forward to another great year and looking for ways to continue to invest in educating consumers about dairy.

— Kylie Nettinga, WIDA Executive Director



## ONE CENTURY STRONG

For over 100 years, Farm Bureau has worked to create a vibrant future for Iowa. From enhancing market opportunities and spurring ag innovations, to entrepreneurial development in our rural communities and support of Iowa's youth - our vision remains focused on keeping agriculture and Iowa growing and prosperous.

We're the Iowa Farm Bureau. A century strong and growing. To learn more, visit [IowaFarmBureau.com](http://IowaFarmBureau.com).



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# ISDA Annual Meeting Set for Dec. 12th in Ames

The Iowa State Dairy Association (ISDA) will host its Annual Meeting on Friday, December 12, at the Gateway Hotel & Conference Center in Ames. ISDA members and anyone interested in Iowa's dairy industry are invited to attend.

The meeting will begin at 9:30 a.m. and feature presentations from leading experts in agriculture and dairy. Chad Hart, Ph.D., Professor of Economics at Iowa State University, will examine key factors shaping agricultural markets over the next 12 to 18 months, including the effects of the general economy and international trade on livestock and crops.

Brian Tapp, Vice President of Value-Added Agriculture at the Iowa Area Development Group, will discuss emerging growth opportunities in dairy farming and processing across Iowa.

The keynote speaker will be Gregg Doud, President and CEO of the National Milk Producers Federation (NMPF). Doud will share insights into NMPF's efforts to navigate shifting



*Gregg Doud, President and CEO of the National Milk Producers Federation (NMPF), will be the keynote speaker at the Annual Meeting.*

political and market dynamics while advancing the economic well-being of dairy producers and their cooperatives through unified industry action.

The agenda also includes the presentation of the Ralph Keeling Leadership Awards, ISDA's annual business meeting with officer reports and policy updates, and delegate voting on proposed policy changes.

Registration is free, and lunch will be provided. The full agenda, registration form, and current ISDA policy book are available at [www.iowadairy.org](http://www.iowadairy.org). For additional information, contact Mariah Busta at (563) 449-2414 or [mariahbusta@iowadairy.org](mailto:mariahbusta@iowadairy.org).

## — PAST RALPH KEELING AWARD WINNERS —

### ■ 1967

Robert Lage

### ■ 1968

Art R. Porter

### ■ 1969

Roy Nelson

### ■ 1970

George Opperman

### ■ 1971

Wallace McKee

### ■ 1972

Al Hagen

### ■ 1973

Floyd Arnold

### ■ 1974

Art Kirchoff

### ■ 1975

G. Joe Lyon

### ■ 1976

Harvey Moeckly

### ■ 1977

Verner Nielsen

### ■ 1978

Betty Bowers

### ■ 1979

Carl Zurborg

### ■ 1980

Elmer Paper

### ■ 1981

C. Frederick Foreman

### ■ 1982

Harry Clampitt

### ■ 1983

Don Voelker

### ■ 1984

John Prestemon

### ■ 1985

Craig Morrison

### ■ 1986

Bernard Monson

### ■ 1987

Dr. Bill LaGrange

### ■ 1988

Maynard Lang

### ■ 1989

Paul Koepke

### ■ 1990

Pat Hoover

### ■ 1991

Marvin Schlitzer

### ■ 1992

Maurice Landsgard

### ■ 1993

Ron Orth

### ■ 1994

Wilbur Nielsen

### ■ 1995

Dale Gerlach

### ■ 1996

Marvin Horn

### ■ 1997

Mark Schmitt

### ■ 1998

Lester Steffens

### ■ 1999

Dr. Leo Timms

### ■ 2000

Vernice Moon

### ■ 2001

David Kunde

### ■ 2002

Norma "Duffy" Lyon

### ■ 2003

Dr. Gene Freeman

### ■ 2004

Dale Meyer

### ■ 2005

Norm Moglestad

### ■ 2006

Dave & Pam Bolin

### ■ 2007

Dale Thoreson

### ■ 2008

Galen & Jeanne Breuer

### ■ 2009

Craig Lang

### ■ 2010

Dr. Christine Mondak

### ■ 2011

Larry Shover

### ■ 2012

Wayne Dykshorn

Dr. M. Douglas Kenealy

### ■ 2013

Bruce Brockshus

Gerrit Davelaar

### ■ 2014

Norbert Schmidt

Dennis Mashek

### ■ 2015

Jim Tentinger

Dr. Maynard Hogberg

### ■ 2016

Gary Kregel

Dick Horne

### ■ 2017

Lee Maassen

Lee Kilmer

### ■ 2018

Ken Birker

Ron Lenth

### ■ 2019

Alan Steffens

Chris Hoeger

### ■ 2020

Larry Landsgard

Dr. Larry Tranel

### ■ 2021

Leroy Eggink

Dr. Delbert "Kent" Nelson

### ■ 2022

Dave Brown

Joe Simon

### ■ 2023

Jay Hansen

Norman Voelker

### ■ 2024

Molly Pelzer

Tom Simon

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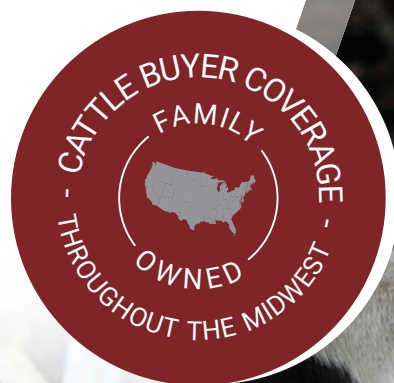
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## 2026 Iowa State Dairy Association Membership Form

### PRODUCER MEMBERSHIP: Waived

*Open to any individual actively dairy farming by producing milk or raising heifer replacements.*

### ASSOCIATE MEMBERSHIP: \$25/YEAR

*Available to any individual not actively dairy farming but has interest in the Iowa dairy industry.*

### CORPORATE MEMBERSHIP OPPORTUNITIES

*Please contact Mariah Busta at 563-449-2414 or send an email to [mariahbusta@iowadairy.org](mailto:mariahbusta@iowadairy.org)*

Contact Name: \_\_\_\_\_

Farm or Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

County: \_\_\_\_\_ Email: \_\_\_\_\_

# of Cows: \_\_\_\_\_ Ship Milk To: \_\_\_\_\_

☐ I wish to opt out of the ISDA Producer Membership. I understand that by checking this box I opt out and will lose the right to the benefits provided by the ISDA.



**You can also visit the ISDA website at [www.iowadairy.org](http://www.iowadairy.org) to fill out an online membership form.** Please make Associate Membership checks payable to the Iowa State Dairy Association. For 2026, the ISDA Producer Membership fee will be waived in recognition of the financial restraints in the agricultural industry in Iowa. In 2026, we will review reinstating membership fees for the 2027 calendar year.

While membership dues to the Iowa State Dairy Association are not tax deductible as charitable contributions for federal income tax purposes, a portion may be tax deductible as ordinary and necessary business expenses. However, the portion of membership dues that represent nondeductible lobbying activities of Iowa State Dairy Association is not tax deductible. The nondeductible portion of your dues is 50%. **Please return dues and membership form to: ISDA Accounting Office, 2015 Rice Street, St. Paul, MN 55113.**